

Microsoft Dynamics 365 An Introductory Guide to Mastering Views

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Types of Views

In Dynamics 365, views define how a list of records is displayed for each table, such as accounts, contacts, leads or cases.

Within read-only grids, views filter data into manageable lists, helping you quickly find the information you need.

There are two main types of views:

by users.

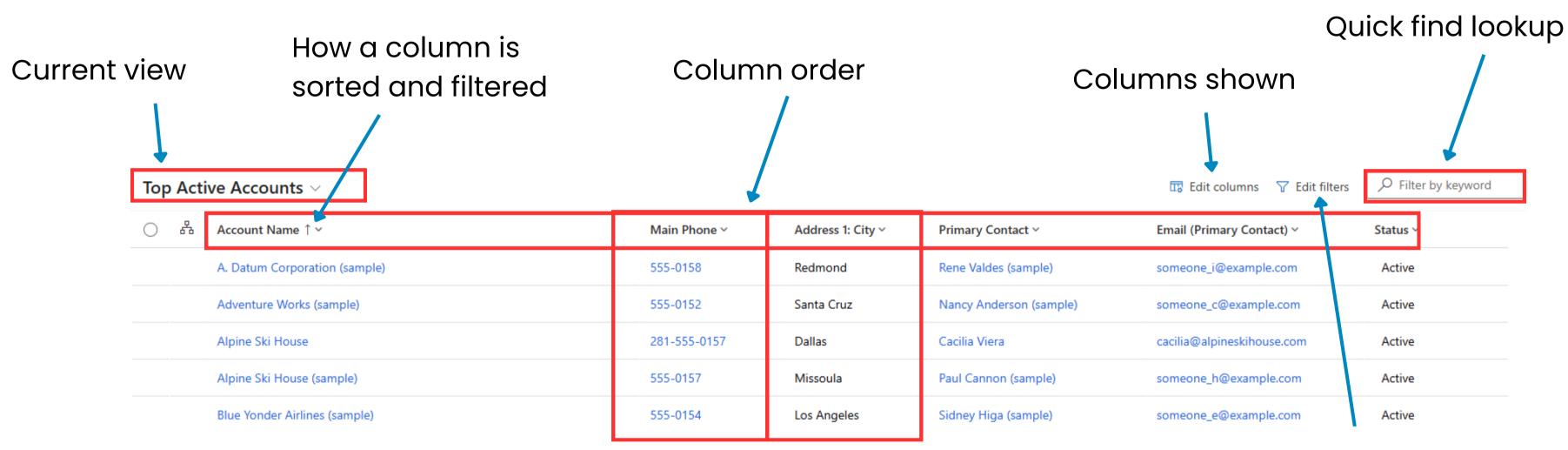
EXAMPLE Dynamics 365	Sales Hub	✓ Search				New look 💽 💡	+ 🕸 ? 👁 🔊
≡ 命 Home	← 💾 Show As ∨ 🖾 Sho	now Chart 🕂 New 🖻 Delete 🛛 🗸 🖒 Refresh	Visualize this view	🖾 Email a Link 🛛 🗸	≫ Flow ∨ 🔟 Run Report ∨	☞ Excel Templates ∨ 🛛 :	🖄 Share 🗸
 ▶ Recent ✓ ✓ ✓ Pinned ✓ 	Top Active Accounts	Search views				🖽 Edit columns 🛛 🍸 Edit filters	✓ Filter by keyword
My Work	〇 品 Account Name ~	counts with Sector	Phone ∽	Address 1: City ~	Primary Contact ~	Email (Primary Contact) ~	Status ~
D Copilot	Fabrikam, Inc.	✓ Top Active Accounts 💄	55-0103	Lynnwood	Haroun Stormonth	haroun@fabrikaminc.com	Active
Sales accelerator	Trey Research	Accounts Being Followed	55-0127	San Francisco	Alex Baker	alex@treyresearch.net	Active
🖄 Activities	Northwind Traders		55-0121	Columbus	Heriberto Nathan	heriberto@northwindtraders.com	Active
🖶 Dashboards	Alpine Ski House	Accounts-name only Accounts: Influenced Deals That We Won	55-0157	Dallas	Cacilia Viera	cacilia@alpineskihouse.com	Active



System views - views available all users managed by administrators.

Personal views - shareable views created

Overview of a Read-Only Grid View

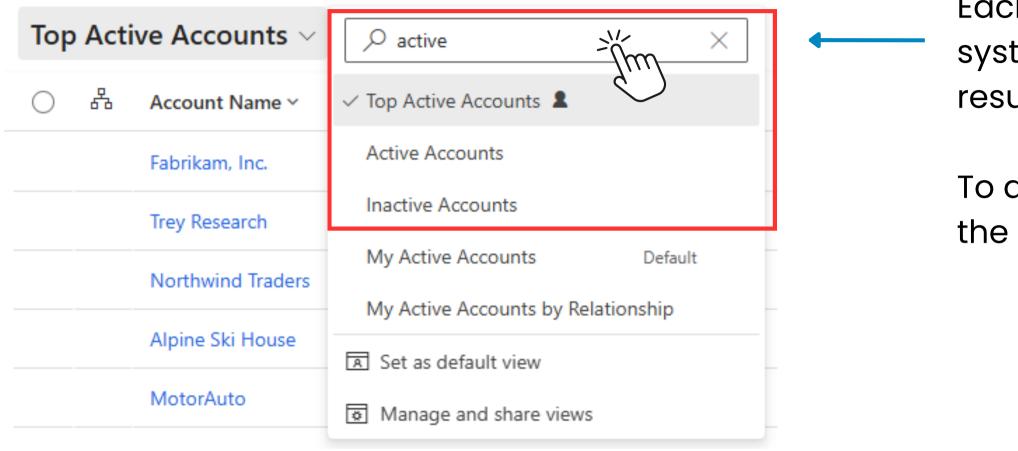


Column widths

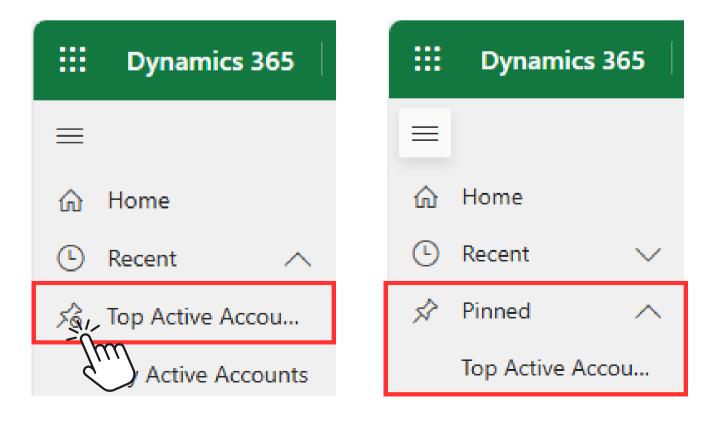


Default search criteria filters

Selecting Views



To quickly access the views you use most frequently, these can be pinned from recent list on the Dynamics 365 site map.





Each type of record can have multiple system views and personal views, often resulting in long lists.

To quickly find and select a view, use the search box to filter by keyword.

Filtering Views

Quickly find rows within a grid view using a keyword search filter

Top Active Accounts* ~

0	格	Account Name 1 ~	Main Phone ~	Address 1: City ~
		Alpine Ski House	281-555-0157	Dallas
		Alpine Ski House (sample)	555-0157	Missoula

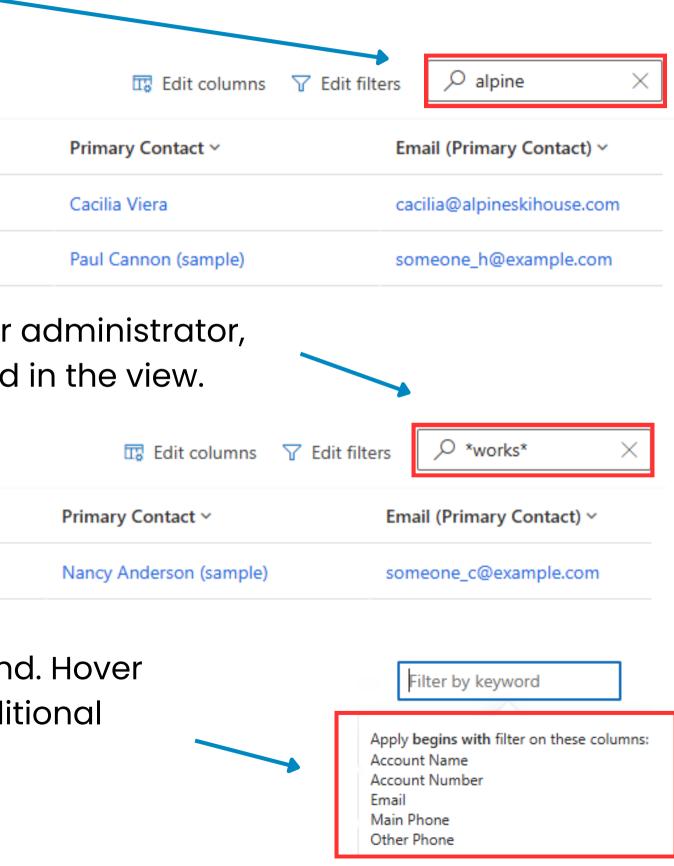
The filter by keyword search uses a 'begins with' rule. If enabled by your administrator, you can also use an asterisk to search columns for keywords contained in the view.

Top Active Accounts* ~

\bigcirc	品	Account Name 1 ~	Main Phone ~	Address 1: City ~
		Adventure Works (sample)	555-0152	Santa Cruz

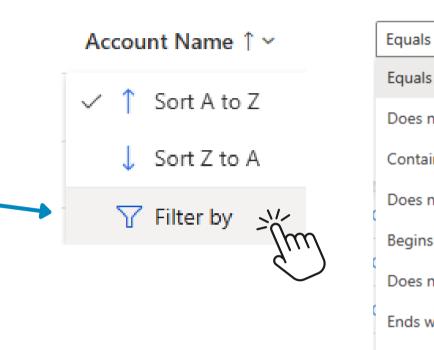
Some columns in your view might not currently be enabled for quick find. Hover over the filter by keyword box to see which columns are indexed. If additional columns require quick find to be enabled, speak to your administrator.





Filtering Views by Column

To refine a view, click a column and select 'Filter by' and enter a condition using query rules including 'contains', 'does not equal' and more.



Filter By

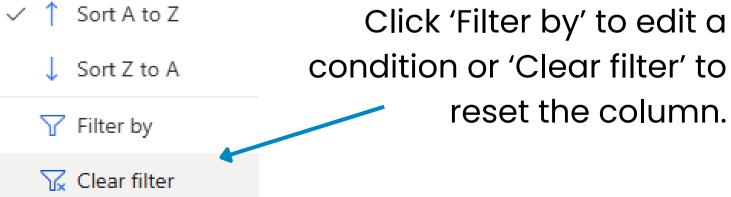
	Equals
	Does not equal
	Contains
c	Does not contain
	Begins with
	Does not begin with
¢	Ends with
F	Does not end with
F	Contains data
ļ	Does not contain data

When a condition is applied, a filter icon appears alongside the column title. Account Name 1 Fourth Coffee (sample) Fourth Coffee (sample)

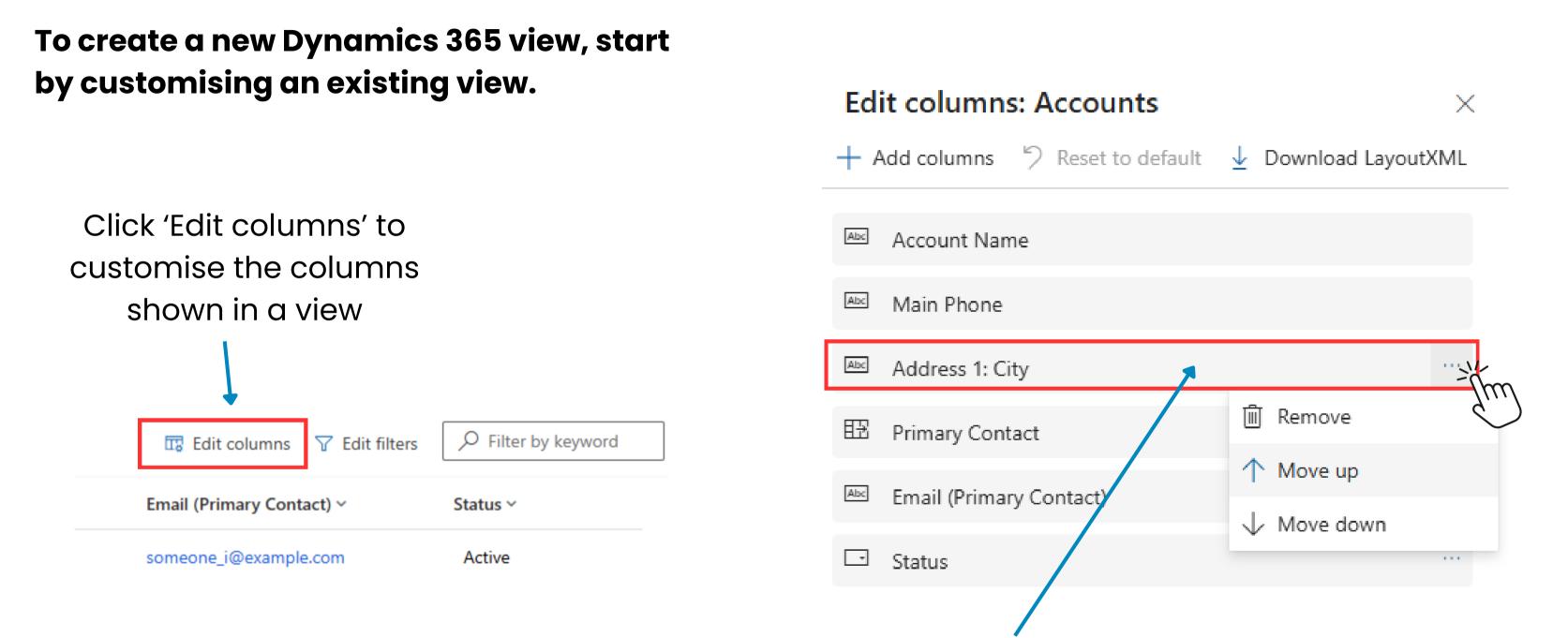


×		
~	Filter By	×
	Contains	~
	coffee	
	Apply	Clear

Account Name 1 T~



Customising a View: Editing and Reordering Columns

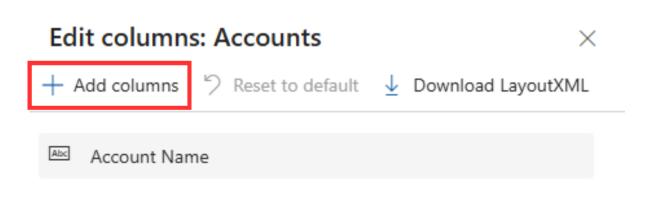




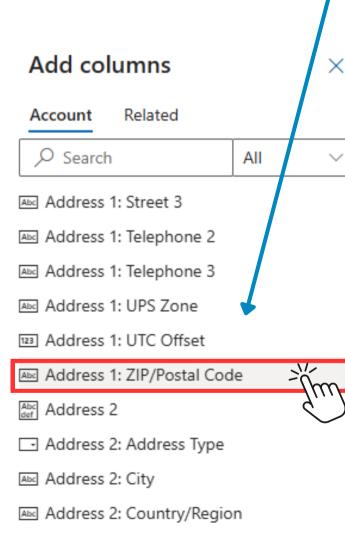
• To reorder columns drag tiles or click the ellipsis to use the move up/down controls. • Click 'Remove' for any unwanted columns.

Customising a View: Adding Columns

Click 'Add columns' to customise a view with data from additional columns/fields on the selected table/entity. In this example, the post code field will be added to an Account view.

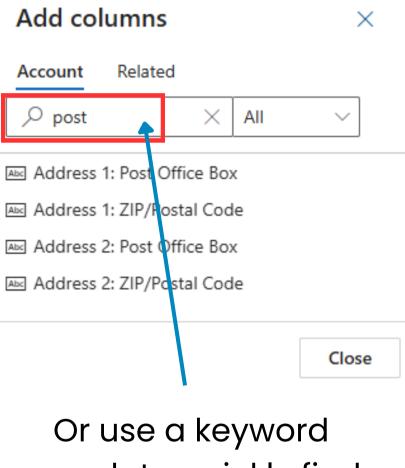


Scroll down the list to select the appropriate column(s).









search to quickly find the relevant column

Customising a View: Adding Columns from Related Tables

	You	can in	clude columns from
		a rel	ated table to furthe
		/	personalise a view
Add columns			\times
Account	Related		
∫ Searc	ch	All	~

- > (Deprecated) Process Stage (Process Stage)
- > Created By (Delegate) (User)
- > Created By (External Party) (External Party)
- > Created By (User)
- > Currency (Currency)
- > KPI (Account KPI Item)
- > Last SLA applied (SLA)

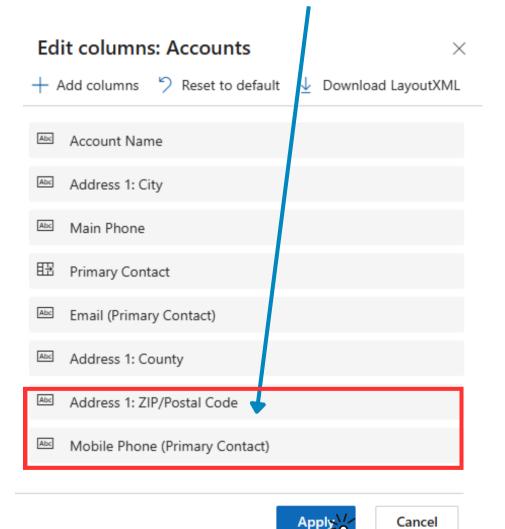
For this Account view, we'll also include the mobile phone number of the primary contact.



	Add columns ×
	Account Related
	ho mobile $ imes$ All $ imes$
>	Created By (Delegate) (User)
>	Created By (User)
>	Modified By (Delegate) (User)
>	Modified By (User)
>	Originating Lead (Lead)
>	Owning User (User)
>	Preferred User (User)
\sim	Primary Contact (Contact)
	Mobile Phone (Primary Contact)
	Mobile Phone Confirmed (Primar)
	Close

Customising a View: Applying Changes

Select the newly selected columns to reorder them in the view before applying the changes.





An asterisk appears after the view name, highlighting unsaved customisations to an existing view.

Select a column to adjust its width or adjust the sort order.

At this point, the view changes aren't saved, so they would be lost after the session ends. So how do you save updates to a view or create a new one?



The view is updated to include the additional columns.

				😨 Edit column	s
~	Main Phone ~	Primary Contact ~	Email (Primary Contact) ~	Mobile Phone ($$,
	555-0158	Rene Valdes (sample)	someone_i@example.com		
	555-0152	Nancy Anderson (sample)	someone_c@example.com		
	281-555-0157	Cacilia Viera	cacilia@alpineskihouse.c	281-555-0163	
	555-0157	Paul Cannon (sample)	someone_h@example.com		



Saving and Creating Views

If you are updating a personal view,

expand the view selector to save your changes

Customer Accounts List*		
Customer Accounts 🙎		
Customer Accounts List - Enterprise 🙎		
✓ Customer Accounts List* ▲ Default		
Active Accounts		
Key Accounts		
My Active Accounts		
Resellers		
Save changes to current view		
Save as new view		
S Reset default view		
Manage and share views		

Only administrators can change system views, so the 'save' option isn't available. If you want to adapt a system view, you'll need to save this as a new personal view.



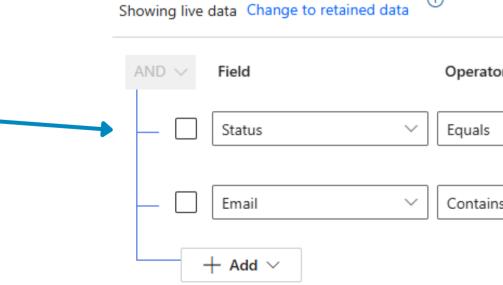


To create a new view, start by customising an existing view and then save these changes as a new view.

Customising a View: Using filter conditions

To update the criteria for which records are shown in a view, select 'Edit filters'. **O** Filter Active Contacts* ~ Edit columns 🝸 Edit filters ሕ Full Name 1 ~ Email ~ Company Name ~ usiness Alex Baker 619-555-alex@treyresearch.net Trey Research \square Alex Baker Averys Howard avery@treyresearch.net Trey Research 567-555-

This example displays the current rules that define a Contacts view. There are only two basic field criteria, so let's extend this.



Edit filters: Contacts



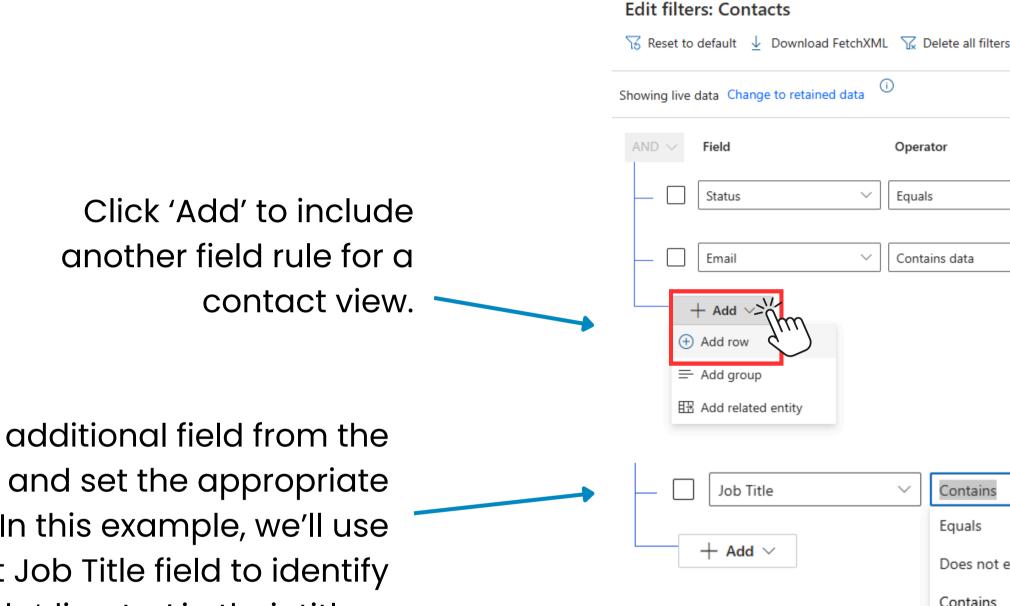
by keyword	
Phone 🗸	
0127	
0137	

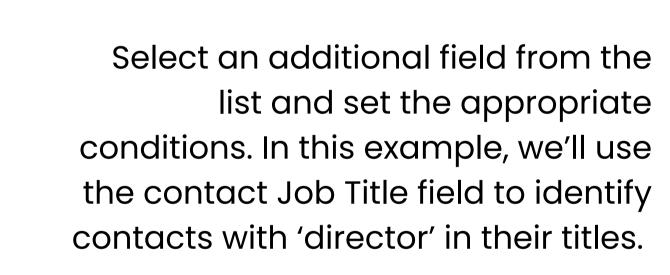
S Reset to default ↓ Download FetchXML 🛛 Delete all filters

(i)

tor	Value		
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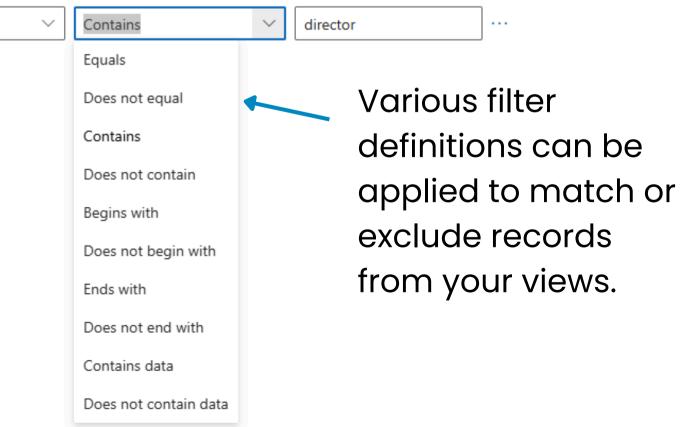
Customising a View: Using filter conditions



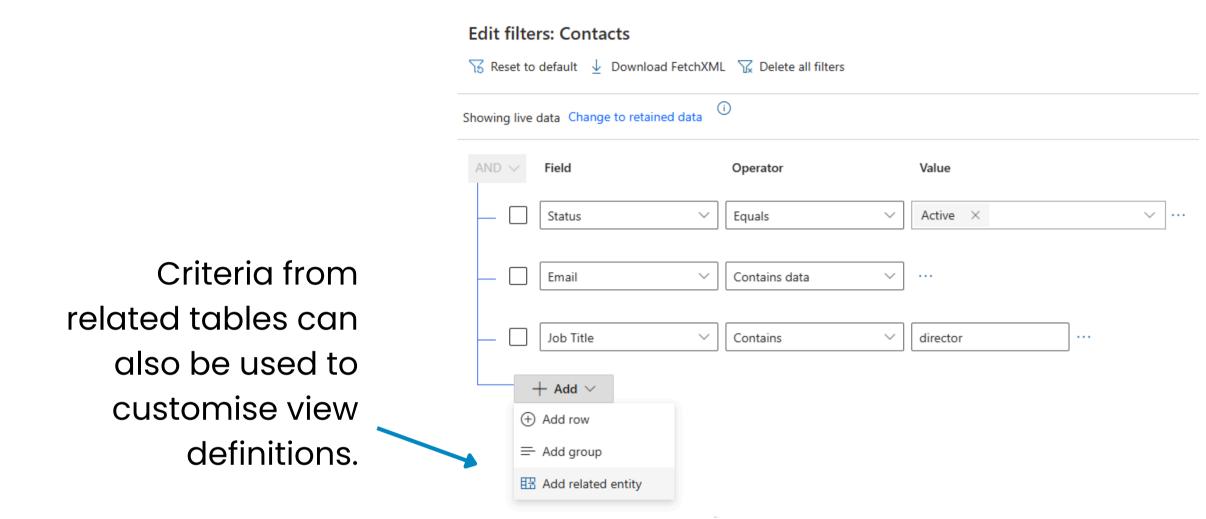




ata(D		
	Operator	Value	
\sim	Equals \lor	Active × ·	
~	Contains data \checkmark]	



Customising a View: Using filter conditions with related tables

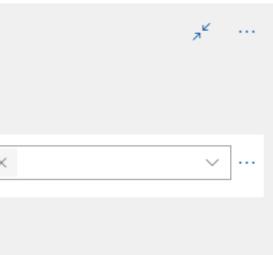


Related entity	Operator	
Company Name (Accou	Contains data	
AND 🗸 Field	Operator	Value
Ownership	 ✓ Equals 	✓ Public ⇒
$+$ Add \vee		



For this example, the Ownership field on the related Account table is added to the filter.

In addition to the Contact field rules, these criteria must match Contacts associated with publicly owned organisations.



Customising a View: Saving updated filter conditions

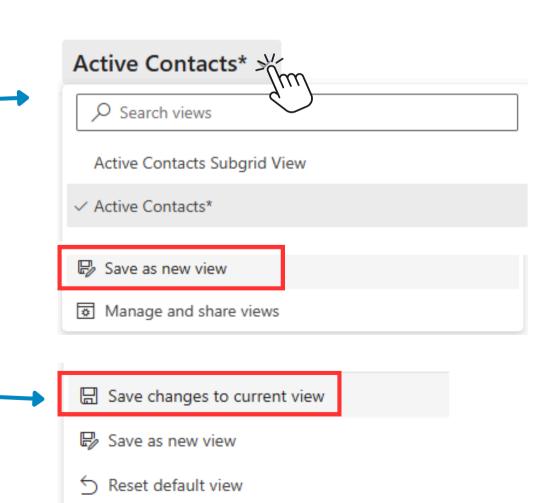
Once these revised filter rules are applied, the Dynamics 365 view is updated to list the matching rows/records.

Active Contacts* \checkmark Edit filters \checkmark Filter by							
二 品	Full Name ↑ ∽	Job Title ~	Email ~	Company Name ~	Ownership (Co ~	Business Phone ~	
	Haroun Stormonth	Production Director	haroun@fabrikaminc.com	Fabrikam, Inc.	Public	423-555-0122	
	Jim Glynn (sample)	Sales Director	philc@serversys.com	Coho Winery (sample)	Public	555-0109	
	Sidney Higa (sample)	Marketing Director	someone_e@example.com	Blue Yonder Airlines (sample)	Public	555-0104	
□ 品	Yvonne McKay (sample)	Sales Director	someone_a@example.com	Fourth Coffee (sample)	Public	555-0100	

Further action is needed to save these view changes for future

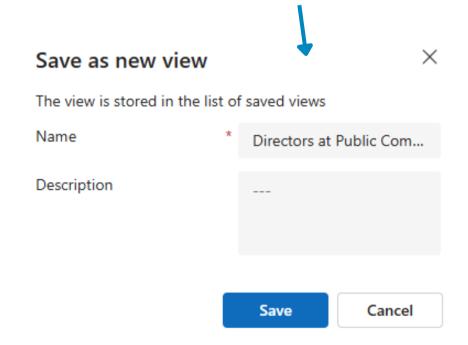
use. Open the view selector to save this as a new view.

> Or you can save changes to an existing personal view.

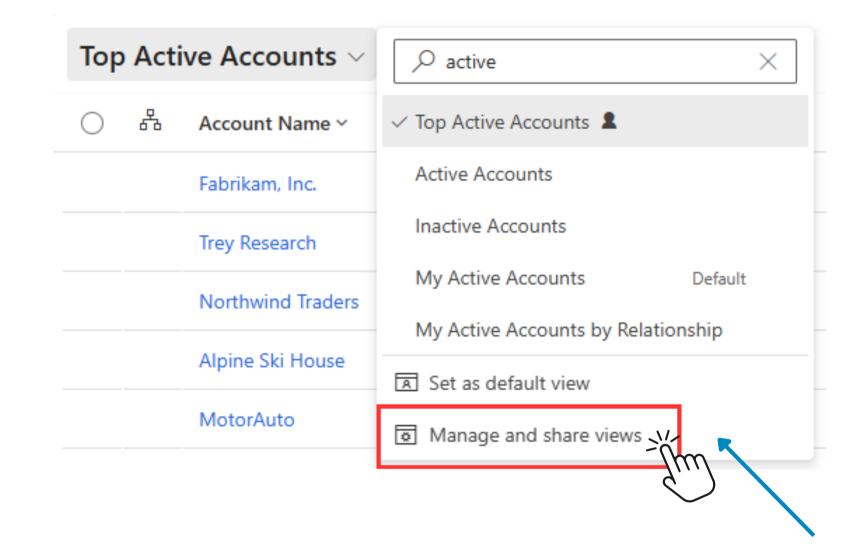




To save as a new view, enter a name.



Managing and Sharing Views



To customise the appearance of the saved view list or share views, click the highlighted option in the view selector.



Managing and Sharing Views: Changing sort order

Manage and share views: Accounts	×					
Share views with your organization and manage your view list by hiding, renaming, and deleting views. <u>Learn more</u>						
√ Filter views						
Sort by						
Personal before system, A to Z						
Accounts with Sector						
Top Active Accounts						
Accounts Being Followed						
Accounts I Follow						
Accounts-name only						
Accounts: Influenced Deals That We Won						
Accounts: No Campaign Activities in Last 3 Months						
Accounts: Responded to Campaigns in Last 6 Months						
Active Accounts						
All Accounts						
Excluded Accounts Campaigns						
Inactive Accounts						
My Active Accounts Defa	ult ···					
My Active Accounts by Relationship						
My Connections						
Portal Accounts						
Selected Accounts Campaigns						
Apply	Close					

- highlights the default view for this record
- In this example, we'll look at the Accounts view. • This side panel displays available views and type/table.
- Use the 'sort by' control to adjust this order using one of the available options.

Sort by					
Personal before system, A to Z					
✓ Personal before system, A to Z					
System before personal, A to 2					
A to Z					



Here's where you can manage your list of personal and system views for each table/record type.

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Managing and Sharing Views: Hiding system views

To declutter a list of views for a specific table, you can hide the system views you don't use.

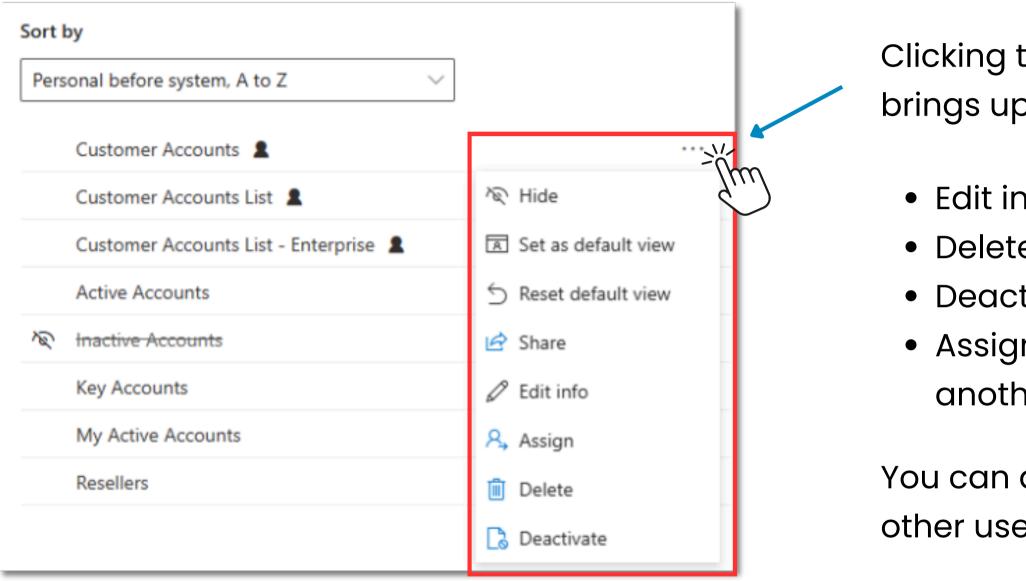
Manage and share views: Accounts							
Share views with your organization and manage your view list by hiding, renaming, and deleting views. Learn more							
√ Filter views							
Sort by							
Personal before system, A to Z							
Customer Accounts							
Customer Accounts List 🙎 Default							
Customer Accounts List - Enterprise 🙎							
Active Accounts							
へ Inactive Accounts							
Key Accounts							
My Active Accounts							
Resellers							
	R Hide						
	Set as default view						
S Seset default vie							



Click the ellipsis and select 'Hide'.

This control can also be used to set a view as the default for the current table.

Managing and Sharing Views: Personal view actions





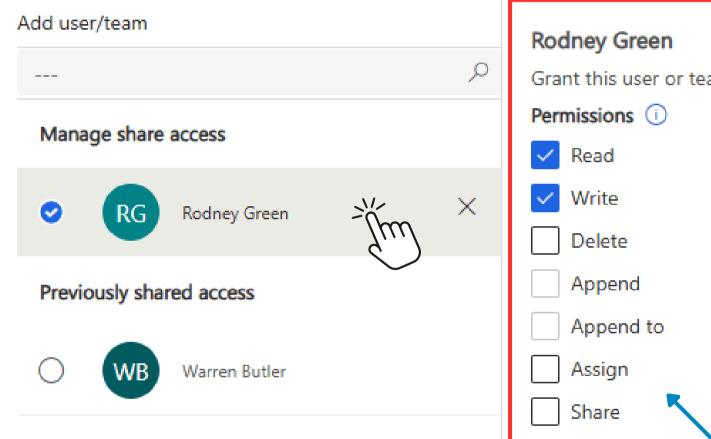
- Clicking the ellipsis on a personal view brings up additional options, including:
 - Edit info to change the name of a view.
 - Delete a personal view.
 - Deactivate the view.
 - Assign ownership of a personal view to another user or team.
- You can also share your personal views with other users and teams from here.

Sharing Personal Views

See at a glance which users or teams you've previously granted access to a personal view. Click a user/team entry to review or update access permissions.

Share records

Manage who can see your record and how much access they get. Changes made to all users or teams will be shared and options saved after clicking on the Share button.





Grant this user or team access to this record by assigning them permissions

Basic permission allows others to have read-only access to a personal view. Additional options include allowing others to save changes, share or delete a view.

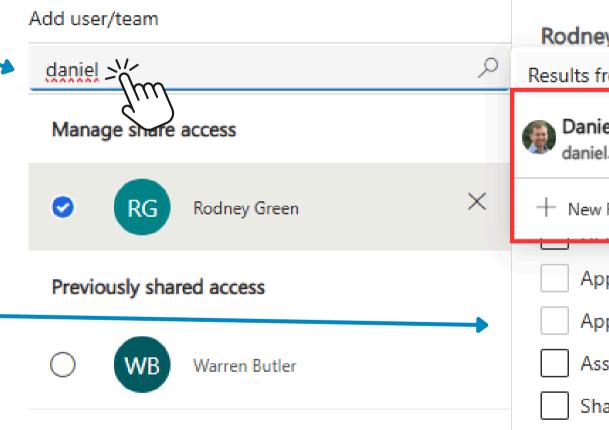
Sharing Personal Views

To allow more people to access a personal view, type the name of a user or team.

Once you've selected a record, tick the appropriate boxes to set the appropriate access permission.

Share records

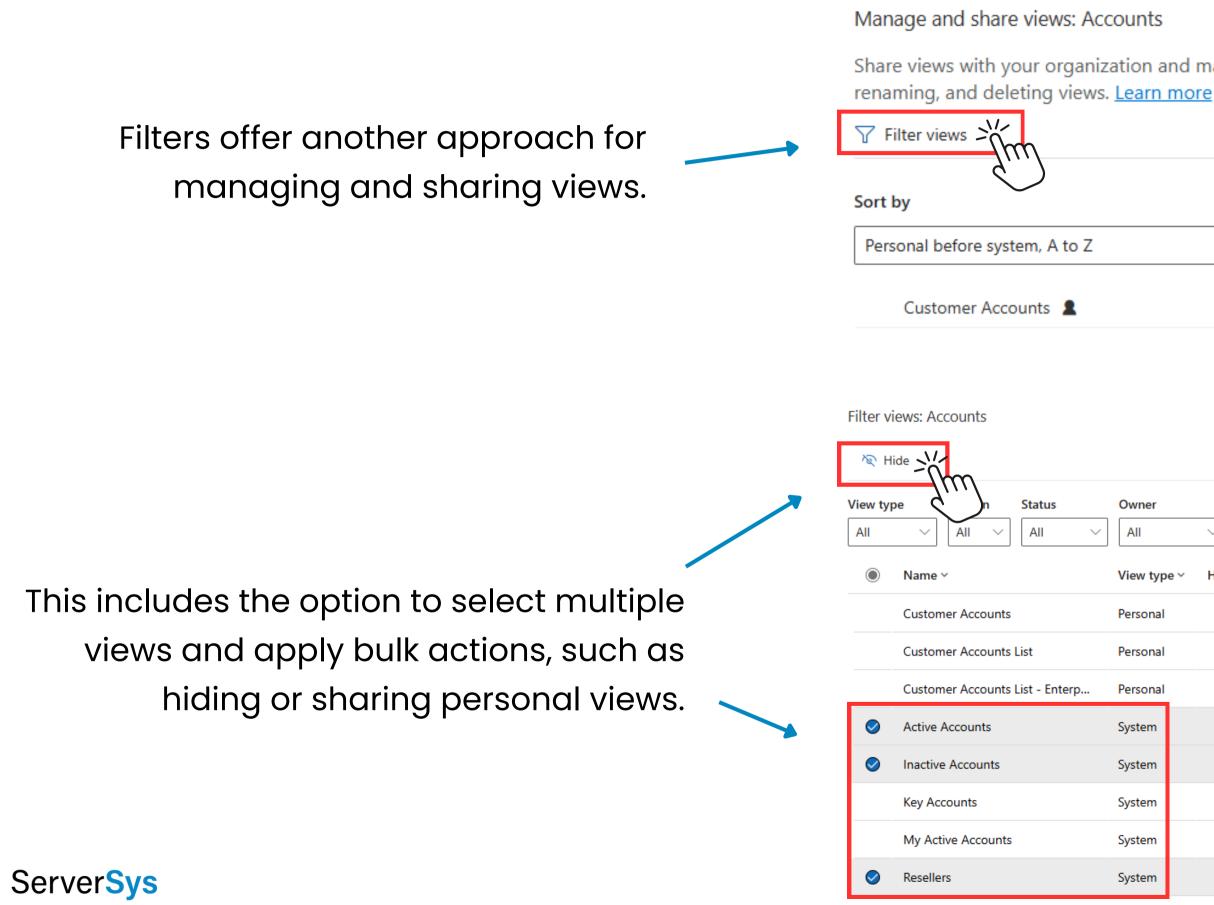
Manage who can see your record and how much access they get. Changes made to all users or teams will be shared and options saved after clicking on the Share button.





rom: Users Teams		ning them permissions
el Norris (Available) I.norris@serversys.com	\sim	ing them permissions
Record	∠ Advanced lookup	
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sign		
are		

Using Filters for Managing and Sharing Views



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. . .

Share views with your organization and manage your view list by hiding,

 \times

Owner						
All 🗸				$\mathcal P$ Search for views by name		
View type 🗸	Hidd ~	Defa 🗸	Owner ~	Status 🗸	Last modified ~	
Personal			Rodney Green	Active	2 years ago	
Personal		~	Warren Butler	Active	3 months ago	
Personal			Warren Butler	Active	3 months ago	
System				Active	5 years ago	
System				Active	5 years ago	
System				Active	7 years ago	
System				Active	6 years ago	
System				Active	8 years ago	

View command bar

Using the command bar, you can apply actions to the view or selected rows.

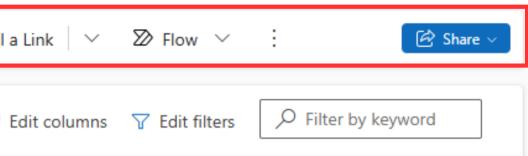
\leftarrow 💾 Show As \checkmark	🛱 Hide Chart	+ New	🗐 Delete 🗸 🗸	🖔 Refresh	🤞 Visualize this view	ති Email
Top Active Accou	nts \vee					17

The available options shown in the command bar will vary depending on your user security role, current table and selected rows, but these may include:

- Toggle focused view initially available for leads and now available for all tables, offering a centralised place to view records and activities within a single screen.
- Show chart open a pane to view or create charts that provide a contextual view of the information on the grid.
- Visualise this view use an auto-generated Power BI dashboard to interpret the view and uncover insights

- existing marketing list.





• Edit/decativate/delete rows - perform individual actions or apply in bulk to multiple rows.

• Merge records - select two records to merge.

• Add to marketing list - add one or more rows to an



Want to know more?

Speak to ServerSys to learn more about using views and other Microsoft Dynamics 365 features.

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